

News
South Australia



Business opportunities with ICN SA

We aim to promote South Australian, Australian and New Zealand industry through replacement of imported goods with local supply and opportunities to participate in major projects in South Australia. ICN provides purchasers with a service identifying Australian and New Zealand suppliers who can supply items that would otherwise be imported.

To be kept up to date and informed on the latest projects and work packages, go to the notifications tab in the My Dashboard section of [ICN Gateway](#).

Future Submarine contract a welcome boost for local industry

French company DCNS was awarded the the \$50 billion contract ahead of its competitors from Germany and Japan to design and build Australia's next fleet of submarines - to be built in Adelaide and create up to 2,800 Australian jobs. ICN Consultant David Land has been supporting ASC for eight years in various projects and said, 'The French option is about delivering the best capability for the Navy. The challenge for Australian industry is to meet the engineering demands that cutting edge defence projects require. Business will have to adapt, innovate and communicate like never before. Opportunities will become available as Naval Shipbuilding is about to boom with three major projects being planned for South Australia, and this will lead to a comprehensive nationwide supply chain with opportunities to sustain for decades to come.'

Slice of Bight project

BP opened its marine supply base in Port Adelaide on 4 March 2016 to support its planned

Gateway to Darlington

The \$620 million [Darlington Upgrade](#) is the next step in the North-South Corridor project and involves the upgrade of a 2.3km section of Main South Road. This project aims to provide non-stop access between the Southern Expressway and Ayliffes Rd/Shepherds Hill Rd intersection. Find out about potential sub-contract and supply opportunities at an industry briefing breakfast on 11 May 2016 at the South Adelaide football club. Register your attendance [here](#).

Leigh Creek Energy Portal

The [Leigh Creek Energy Project](#) plans to develop deep, stranded and otherwise unusable coal to deliver a new energy source using in-situ gasification. Plans include the supply of gas to the east coast gas network and the manufacture of nitrogen based fertilisers. This project is in its early stages, and you can register your interest on [ICN Gateway](#).

Think Food

Think Food aims to promote and sell the best food produced in South Australia, and is a unique

exploration in the Great Australian Bight. The level of interest in this project is one of the highest on record, from a broad cross section of industry sectors including aerospace, maritime, medical, logistics, engineering and food suppliers. Read more [here](#). One South Australian company that is already heavily involved is Ottoway Engineering. Read the case study [here](#).

Connecting with Business

[Meet the Buyer](#) is a series of events held to provide local businesses the opportunity to meet face to face with senior government buyers and project managers to present their capabilities and discuss how they can assist government agencies to meet their purchasing and contracting needs. The next Meet the Buyer event will be held on 17 May 2016 and focus on economic benefit from state building and construction projects and cover key infrastructure projects for sectors across road, public transport, health, education, housing, ports, water and energy. For further information contact the [Office of the Industry Advocate](#).

2016 SA Training Awards

The search is on for the State's best and brightest vocational education and training students, apprentices, employers, training organisations and teachers, with nominations for the 2016 South Australian Training Awards now open. The awards, hosted by the State's Training and Skills Commission, recognise and reward individuals and organisations for outstanding achievements in training. This year there are 11 awards including six individual and five organisation. More information or to nominate visit [here](#).

opportunity for food producers to exhibit and meet buyers, build new relationships and grow sales. This invitation only event will be held on 2 May 2016. If you are a retailer, distributor, chef, caterer or purchasing manager involved with food procurement send your registration of interest for the event to ICN [here](#).

Are you a small business wanting to grow?

The Department of State Development is running a series of workshops ranging from two hours to two days across South Australia. The workshops are designed to give you the knowledge and skills to take advantage of business opportunities, accelerate growth and increase profitability. Course topics include:

[Business Profitability](#) - including business planning, cash-flow, profitability and budget, marketing, staffing – recruitment and retention and digital business.

[Business Growth](#) - including tender ready export ready, business planning for growth, and understanding new markets. Register your attendance [here](#).

Veda Score

A new premium feature is being rolled out to subscribers on ICN Gateway – accessing your company's [Veda credit rating score](#). Further information can be found [here](#).

Getting in touch

The ICN SA team can be contacted at:

Level 4, 11 Waymouth Street,
Adelaide SA 5000

Phone 1300 553 309 or

info@icnsa.org.au



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