

# NT Newsletter



**April edition:** CoreStaff acquisition, **ICN Gateway Premium**, MEC-2 now on Gateway, **GDF Suez**, McArthur River Mine, **Rum Jungle Resources**, KGL Resources', **MEO**, Blumont Group, **Merlin Diamonds**, Palmerston Hospital, **The Gateway**, Ichthys, **Ritek**, Win Work Now: Hints and Tips to winning and financing your contracts, **Darwin Digital Enterprise Program**, 2nd Annual Katherine Regional Mining & Exploration Forum

## Edition #3

**Territory Life Magazine**, Edition #3 is now available to read via [www.territorylifemag.com](http://www.territorylifemag.com)

And don't forget to check out page 49 for a feature story on ICN!



## Stats

### April 2014\*

Number of enquiries received: **357**

Total estimated value: **\$20.63 million**

Number of NT nominations: **590**

Number of new NT company profiles: **5**

\*Figures for 1–30 April 2014 inclusive.

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## Top story

### CoreStaff acquires Beilby Consulting

CoreStaff, one of Australia's fastest growing labour hire companies, has purchased a 75 per cent share of Beilby – expanding the national reach of both organisations and giving employers access to candidates from the shop floor to the C-Suite.

"The combination of Beilby and CoreStaff experience and reach will enable all of our clients to massively increase the flexibility and quality of their workforces," explained Rob Blenkinship, founder and CEO of the CoreStaff Group. "We have broken the barrier between labour hire companies and the executive recruitment and HR sectors."

"As Australia enters a new phase of economic development and stabilisation, companies will be looking to gain urgent access to a broad range of specialist skills, while retaining industrial and corporate flexibility.

"The strategic partnership of Beilby's executive recruitment capacity and the CoreStaff labour hire programs across Australia will be uniquely positioned to deliver the nation's staffing needs," said Mr Blenkinship.

Beilby Consulting Chairman and interim CEO, Graham Jenkins, said there was a strong commitment from Beilby staff to making the partnership succeed, "The two organisations will be able to offer clients access to more than 150,000 potential employees."

"The natural fit between the CoreStaff and Beilby businesses will allow us to both expand our product offerings to existing clients and significantly expand our geographical reach," said Mr Jenkins.

Mr Jenkins said the new enterprise would also help to shake up the approach to executive search, looking beyond traditional work structures towards flexibility and approaches that are a better fit for individual needs.

"The complementary approach of two great organisations will help push us to the next level, and help to continue building our standing across the country," said Mr Blenkinship.

Source: [beilby.com.au](http://beilby.com.au)

## ICN Gateway Premium

ICN Gateway is a powerful online tool that attracts more than 300,000 supplier searches each month and 90,000 visitors.

We'd like to offer you the chance to grow your online profile and attract new business through our exciting new product, ICN Gateway Premium.

ICN Gateway Premium is the smart new way to promote your business online and make sure you stand out from the crowd. Every time a buyer searches for a supplier in your industry, your company will appear in the top listing along with your logo and a 25-word blurb promoting your products and services. ICN Gateway Premium also gives you exclusive access to an enhanced search function that makes it quick and easy to pin point new business opportunities perfect for your company.

Upgrade your listing today. For more information about ICN Gateway Premium, contact us on 1300 361 373 or [premium@icn.org.au](mailto:premium@icn.org.au)



## Projects

### Ichthys Onshore Mechanical Works (MEC-2) now live on ICN Gateway!

[Click here](#) to view opportunities listed against the MEC-2 Gateway page.

The **GDF Suez**-led Bonaparte floating LNG joint venture has missed another of its previously set deadlines, but the French operator maintains that front-end engineering and design work will start this year. "The project is currently in the pre-front end engineering and design phase of development and is expected to enter FEED in 2014," Bonaparte project general manager Jean-Francois Letellier told ENP.

"Final investment decision is scheduled for 2015."

Source: [EnergyNewsPremium.net](#)

### McArthur River Mine (MRM)

The \$360 million Phase 3 Development project is still underway and due for completion in the third quarter of 2014. This project will extend the mine life to 2036.

Source: [mcarthurriverrivermine.com.au](#)

**Rum Jungle Resources** have advised that it has submitted to the Minister for Mines and Energy, the Hon Willem Westra Van Holthe, a Notice of Intent (NOI) for its Ammaroo Phosphate Project, located approximately 200km southeast of Tennant Creek in the NT. The submission of the NOI triggers the environmental impact assessment process.

Source: [rumjungleresources.com.au](#)

**KGL Resources'** extension drilling has confirmed the continuity of the

mineralised zone between the Bellbird and Bellbird North deposits at its Jervois copper-silver-gold project in the NT. Results from the first batch of drilling also indicated that mineralisation remains open at depth and delineated a new zone of copper, lead and zinc mineralisation to the east of Bellbird. Further field work and possibly drilling is planned to assess the significance of this new trend. Drilling is continuing at the Reward and East Reward zones.

Source: [proactiveinvestors.com.au](#)

**MEO** have released their Quarterly activities summary for Period ended 31st March 2014 which states: During the quarter, the completion of Blackwood-2 marked by the rig release on 3rd January 2014 established a reference date for two separate options Eni has in relation to NT/P68:

1. Within 5 months following completion of Blackwood-2 (ie by 3rd June 2014), Eni has to elect whether to drill a second Heron well by 12th February 2016 or withdraw from the Heron area of the permit.

2. Eni has an option to increase participating interest in the Blackwood area by 25% to 75% within 180 days of the completion of Blackwood-2 drilling, ie by 2nd July 2014.

Source: [meoaustralia.com.au](#)

Singapore-listed **Blumont Group** has increased its off-market takeover bid for Joseph Gutnick's **Merlin Diamonds**. Blumont's original February offer of 5.7 shares for every two Merlin shares held

has been increased to five shares for every one Merlin share held. The offer has also been extended from two to three months. Merlin's board has unanimously recommended the transaction, in the absence of a superior proposal. The company owns the Merlin diamond mine in the NT.

Source: [miningnewspremium.net](#)

### Palmerston Hospital

Minister for Health Robyn Lambley has updated the Federal Health Minister Peter Dutton on the progress to build the Palmerston Regional Hospital, at a national meeting of State and Territory Health Ministers. Mrs Lambley said Mr Dutton was pleased to hear that early construction works would start on the bigger hospital this year, with environmental works to begin this month.

Source: [newsroom.nt.gov.au](#)

### The Gateway

Tenders closed recently for The Gateway Palmerston Shopping centre development. Wayne Bennet from ICN NT has met with the tenderers of this project for possible future involvement.

**Northern Territory Government Quotations and Tenders Online** has 30 Current Tenders & Quotes listed as at 30 April 2014.

Did you know the NTG Quotations and Tenders Online system will send you email notifications to alert you to new tenders, that match your criteria, when they are listed?

Visit [tendersonline.nt.gov.au](#) to find out more.

## Ichthys

As at 29 April 2014, 18,148 company expressions of interest had been received for the Ichthys project, NT companies had received 15,715 nominations and total ANZ nominations were at 22,145.

There are currently 816 packages marked as Awarded on ICN Gateway with 4 new Ichthys work package listed in March.

The Ichthys LNG Project has announced a major milestone for its Central Processing Facility (CPF). The first dry dock hull block erection was celebrated on the 3 April 2014 with a ribbon cutting ceremony in the Samsung Heavy Industries (SHI) shipyard in Geoje, South Korea, where the CPF is being constructed.

The Project has also celebrated the arrival of its development drilling rig in Singapore on 28 April 2014, where it will undergo major upgrades before it is mobilised to the Ichthys gas-condensate field for the Project's drilling campaign.

Previously in the Mediterranean, the ENSCO 5006 was towed from Cyprus to the Keppel FELS shipyard via South Africa. INPEX Director Well Construction and Integrity Manuel Sessink said the planned upgrades will make the ENSCO 5006 fit-for-purpose for the Project.

Source: [inpex.com.au](#)



## Company showcase

## Ritek

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Ritek Building Solutions is an Australian owned company that manufactures innovative structural roof and wall systems to the construction industry. Ritek was established in 1982 as a result of the vision of the founding director Alan Emblin, who believed that the future of the building industry was in sustainable and efficient products and systems. He saw the need for products that reduced material usage, improved structural integrity and made it possible to improve techniques, and so the Ritek roof and wall systems were developed.

Ritek have been manufacturing their Ritek XL and XL Thermal wall system since 2006 however in 2011, they identified the opportunity for these products in the Territory market. After proving successful with multi storey unit developments, hotels, aged care and remote area construction, they opened a manufacturing facility in Yarrowonga.

Ritek wall and roof systems were selected by Territory Alliance as the structural component of 520 remote area houses constructed under the Strategic Indigenous Housing & Infrastructure Programme (SIHIP). The Ritek XL Wall System has also been chosen as the structural component for the Remote Area Stores currently being rolled out across the Northern Territory and these systems are proving effective in Territory conditions.

The success of Ritek's roof and wall systems within not only the Territory market, but Western Australia, has enabled the business to successfully export approximately 40% of all product manufactured locally to Perth and the Pilbara.

**Ritek®**  
Building Solutions



## Upcoming events



## Chamber of Commerce NORTHERN TERRITORY

### Win Work Now: Hints and Tips to winning and financing your contracts

The NT Manufacturers Council and Export Finance Insurance Corporation (EFIC) invite you to attend an information briefing on Thursday 8 May, 5.30pm - 7.30pm at the Northern Australian Development Office (Development House), 76 The Esplanade. Hear from the experts about financing and winning your next contract, how to prepare a winning tender response and how EFIC may help to finance your sub-contract if your bank says no.

[Click here](#) to find out more about this event



### Darwin Digital Enterprise Program

These workshops, facilitated by online marketing guru Steve Davis from Baker Marketing, help unlock the secrets of new high speed broadband connectivity in a fun and informative way.

**When:** Monday 19th, Tuesday 20th, Wednesday 21st & Thursday 22nd May

**Where:** BEC Darwin, 20 Catterthun Street, Winnellie (Lower Level)

Visit [darwindigital.com.au](http://darwindigital.com.au) or call 1800 229 500 for further information



### 2nd Annual Katherine Regional Mining & Exploration Forum

Run in partnership between Informa Australia, the NTG and the Katherine Mining Services Association, the 2nd Annual Katherine Regional Mining & Exploration Forum, has been confirmed to take place on the 28-29 May 2014 at the state of the art Godinymayin Cultural Centre in Katherine, NT.

[Click here](#) to find out more about this event

## Becoming a showcase company

**Interested in being a showcase company?** Is your business located within the Northern Territory? Has your business recently been involved in an **exciting** or **innovative** project? Or have you **increased your capability** in order to broaden your contracting opportunities? If so, we would like to 'Showcase' your business in an upcoming Newsletter. Please call or email Elena to discuss on p. 08 8922 9434 or e. [elena.tsangari@icnnt.org.au](mailto:elena.tsangari@icnnt.org.au)

Please Note: inclusion of information in the ICN (NT) newsletter is at the discretion of ICN (NT). Contributing Showcase business will be contacted and confirmed prior to publication.



## In the news

**INPEX plans to spend \$44 billion on exploration** and development to double its production by early next decade, investing a significant amount in Australia.

"I fully expect we will discover resources to supply the Ichthys LNG plant in Darwin well into the future," INPEX President Toskiaki Kitamura said.

The Ichthys LNG project, one of seven under construction in Australia to meet rising Asian demand for the fuel, is expected to generate total revenue of more than \$232 billion, Kitamura said. The developments are forecast to make the country the world's largest exporter of LNG.

Source: [www.worldoil.com](http://www.worldoil.com)

### Fair and Lawful Building Sites Code 2014

On 17 April 2014, the Government published an advance release of the *Building and Construction Industry (Fair and Lawful Building Sites) Code 2014*.

The new code will come into effect when the Building and Construction Industry (Improving Productivity) Bill 2014 commences as an Act.

The new Fair and Lawful Building Sites Code sets out the standard of workplace relations conduct expected from contractors that want to perform work funded by the Commonwealth Government. Contractors will be required to meet the requirements of the code, to be eligible to work on Commonwealth-funded projects.

Further information can be found at [fwbc.gov.au](http://fwbc.gov.au)

The latest report by **Deloitte Access Economics (DAE)** has made a number of upward revisions to their already strong forecasts for the Territory's key economic indicators, highlighting the positive outlook for the Territory.

The Business Outlook March 2014 publication notes that:

*"(the Territory) currently has a healthier pipeline of engineering construction than is evident anywhere else in the nation" and that "punters are spending in the shops, unemployment has dropped notably, job gains are spectacular (leaving the rest of the nation in the shade), job vacancies are still rising and the pace of housing construction activity is pretty healthy."*

DAE's forecast for Territory employment growth has been revised up significantly since the last publication. Growth estimates for this financial year has been revised up from 2.9 per cent to 4.7 per cent and the forecast for 2014-15 has been revised up from 2.3 per cent to 3.3 per cent.

The five year annual average growth rate of DAE's Territory's employment growth forecasts to 2017-18 is now 2.8 per cent, up from 1.9 per cent in the previous publication.

Source: [newsroom.nt.gov.au](http://newsroom.nt.gov.au)

### Indigenous Business Partnership Launched

Greg Bicknell, Chief Executive of the Northern Territory Chamber of Commerce & Industry, has welcomed the launch of the NT Indigenous Business Capability Initiative. The launch was carried out in Darwin by Sean Kildare, General Manager INPEX and Greg Ireland, Chamber senior Vice President.

The initiative, funded under a contract between INPEX and the Chamber of Commerce, provides access for local indigenous businesses to membership of the Chamber of Commerce, the Northern Territory's largest and most influential employer organisation. The initiative supports capability and capacity development of eligible Northern Territory Indigenous Business Network (NTIBN) members, who are current or potential sub-contractors on the Ichthys LNG Project.

For more information contact Greg Bicknell on 08 8982 8120

Indigenous-run businesses have been given a leg-up when applying for NT Government and private tenders.

**The Indigenous Business Tender Support Program** has been aimed at remote and regional businesses to improve their hit rate at scoring lucrative contracts.

Business Minister Dave Tollner said it was vital to the development of northern Australian

"There are businesses that may have the capability to deliver contracted services that have difficulty navigating the tender process," he said. "These businesses could benefit from advice that brings them up to speed on the successful tendering. This programme is part of a range of business support programs offering to help build that capacity."

Businesses already in the tender system will be approached first and depending on the pilot program's uptake, it may be rolled out more widely in the future.

Source: *NT News Business Week, April 16, 2014*

## Info for Business

### Superannuation made simpler for small business

Another piece of red-tape has been cut for small business, with the Australian Taxation Office (ATO) taking over responsibility for the Small Business Superannuation Clearing House today.

The super clearing house is a great tool for small businesses, because it cuts down the time and paperwork involved in paying contributions to employees' different super funds.

The clearing house is contactable 24 hours a day, seven days a week by calling 1300 660 048 or searching the new [Small Business Superannuation Clearing House website](http://SmallBusinessSuperannuationClearingHouse.gov.au).

Source: [fbf.ministers.treasury.gov.au](http://fbf.ministers.treasury.gov.au)



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[icnnt.org.au](http://icnnt.org.au)

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